

# BalticTextile + Leather

Baltijos tekstilė ir oda



**2012**  
**spalio 25-27**  
**Litexpo, Vilnius**

## INVITATION TO THE TRADE FAIR

We are glad to inform you that the **21<sup>st</sup> International Trade Fair of Textile, Fashion and Innovations *BALTIC TEXTILE +LEATHER*** will be held on **October 25-27, 2012** in the **Lithuanian Exhibition and Congress Centre LITEXPO** in Vilnius.

Lithuania's economy is recovering after the economic recession and GDP growth has one of the highest rates in Europe. The trade fair in Lithuania might be interesting also as gateway to neighboring EU markets (Baltic States, Germany, UK, Poland and Scandinavian countries) with 340 million population as well as to CIS markets (Belarus, Ukraine, Russian Federation (Moscow, St. Petersburg, Kaliningrad) with 140 million population.

## PRODUCTS.



### TEXTILE & INTERIOR:

Fabrics, knitted material, non-woven material, home textiles, interior decorations, fibre, yarns, textile accessories, textile dyes, and subsidiary materials.

### FASHION & STYLE:

Outwear and underwear for men, women, and children; knitwear for men, women, and children; sportswear; leather wear; fur wear; and accessories.

**WORK WEAR & SAFETY:** Work wear, uniforms, work and special footwear, technical textiles, accoutrements, and safety equipment.

### LEATHER & SHOES:

Leather, leather haberdashery, and footwear for men, women, and children.

**INNOVATIONS, TECHNOLOGIES, AND EQUIPMENT:** Research and education, innovations, technologies, equipment, services, and environmental solutions for the industry.

**CONTRACTING:** Subcontracting, sourcing, human resources, training, and consulting services.



## RESPONSES.



- Fair was very positive for Dragoni, it was well organised, and resulted in several valuable direct contacts with garment manufacturers, which is key for us. **Carlo Molina, Dragoni S.p.A. (Italy)**
- It was a very nice organisation for me, for the purpose to understand the textile sector there, in Lithuania; I met with lots of companies. **Arzu Ulu, Marks & Spencer Regional Office Turkey**
- I have made a couple of good contacts and these will potentially turn positive as it looks now. **Eric Rauch, Etratex (Switzerland)**
- The exhibition was beautiful and I made great connections with several Lithuanian companies. **Lina Tegman, Linnesand (Finland)**
- During our visit to Lithuania our delegation had good contacts with their Lithuanian counterparts and had a chance to learn about the Lithuanian market and investment opportunities. Feysel Ablak, Chairman of Textile and Leather Sector Council, MÜSİAD (Turkey)
- My impression of the fair was very good and I got some good contacts for the future. Its very nice to now have contact with the textile industry in Lithuania and I got very inspired to design something with linen. **Julia Bristulf, Designer byBristulf designstudio (Sweden).**

INTELLIGENT SOURCING

BALTIC BRANDS & PRODUCTS

TRADE EUROPE - RUSSIA

B2B MATCHMAKING

## STATISTICS of 2011.



- ❖ The biggest textile and fashion trade show in Baltic States ;
- ❖ TOTAL Exhibition area : 3 600 sq.m.
- ❖ Net Exhibition area : 1 570 sq.m.
- ❖ Number of participants : 210 from 18 countries (Lithuania, Latvia , Estonia, Poland, Greece, Portugal , Russia, Finland, Italy , Spain , Sweden, Switzerland, Germany, Turkey, Belarus, Pakistan, India, Sri Lanka, Nepal , USA, Netherlands)
- ❖ Number of professional visitors : 8 200.
- ❖ Some of foreign visitors : „Scandic Hotels“, „Princess Gruppen AS“, „LilleLam AS“ (Norway), „Alberte“(Italy), „ Akcent –Biodom“, „Rosjunion“, „Parizhanka“, „Just Beauty“, „Starlet“ (Russia); AS'TY INC (Japan), „GerhardRösh GmbH“, „Ato FormGmbH“, „Schoffel Sportbekleidung GmbH“, „B&G GmbH“(Germany); „KIABI“, „Grupe GO Sport“, „PlanetXpress“ (France), AUCHAN representatives from Poland, „Capilano“, „Crowbarsore“(Sweden), „Espirit de Corp.Danmark A/S“, „Museumstjenestens“, „KLOK“(Denmark), „Edinburg Wollen Mill“, „Marks&Spencer“, „Design Warehouse“ (United Kingdom) and others.

## PRICES.



### Cost for participation:

1sq.m. of raw space: **115.00 EUR \***

1sq.m. of equipped area: **raw space + 25.00 EUR \***

*The equipped area includes: exhibiting floor space covered with grey carpet; 2.5 m white stand's wall (OCTANORM system); 1 lamp (100W) / 3 sq. m.; 1 table & 3 chairs / 9sq.m; waste basket, cleaning; Company's name (till 10 letters).*

Registration fee: **150.00 EUR \***

*\* Participants from EU countries are excluded from VAT ( Value Added Tax). Participants from countries outside the EU should pay 21 percent VAT in addition to all participation prices. In order to reimburse VAT expenses they should contact their local tax authorities.*

We look forward for your positive decision concerning participation in *the trade fair*.



## CONTACTS

More about the trade fair: [www.baltictextile.eu](http://www.baltictextile.eu)

Organizer: Lithuanian Apparel and Textile Industry Association LATIA, [www.latia.lt](http://www.latia.lt)

Partners: Lithuanian exhibition and congress centre Litexpo, JSC "Lengvosios pramonės centras", "Enterprise Lithuania", Lithuanian Chamber of Commerce.

Project manager Mrs. Vilma Akelaitienė, tel. 00370 5 2790339, e-mail.:

[vilma@latia.lt](mailto:vilma@latia.lt); [info@baltictextile.eu](mailto:info@baltictextile.eu). Address: Saltoniškių 29/3, LT-08105 Vilnius

